

competent — consistent — cooperative - competitive

HIGH TECH & TELECOM & IT CONSULTING & SERVICES



The Vision



4C consult Vision - 4C consult was founded by Senior Consulting Executives from CEE and MENA region. 4C consult, the partner of choice for the world's leading companies, government bodies and service providers.

4Ccosnult Mission - 4C consult concentrates activities in the area of high tech, IT and telecom providing expertise & experience with an outside perspective to help to create and implement solutions that really work.



4C consult Services - The services offered include general management, business development, technology & engineering as well as project management in the areas of high tech, IT and telecom.

The Mission



4C consult concentrates their activities in the area of high tech, IT and telecom providing expertise & experience with an outside perspective to help to create and implement solutions that really work.

4C consult's philosophy is based on imagination, creativity, visions, experience and expertise, the most important qualifications the new markets and the global economy demands. 4C consult combines Arabian know how with African spirits and European expertise.



4C consult's base is located in Europe, the Middle East and North Africa but our consulting activities are limited only by our enthusiasm. In our work, in our life and in our education we have been exposed to a great variety of challenges, management approaches, business practices and cultures to serve our clients with full dedication.

4 C

Consulting Services

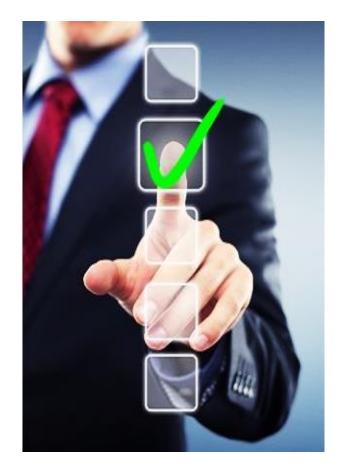
Management Consulting - 4C consult's management consulting including practices to help organizations to improve performance through analysis of existing business and development of future plans.

Business Development - 4C consult develops business towards creating sustainable results including feasibility studies, market analyzes and business plans. The success is based on experience, expertise and entrepreneurial spirit.

Project Management - 4C consult is responsible for managing projects from kick-off to delivery by leadership and coordination of internal and external specialists.

Change and Interim Management - 4C consult offers "rapid hands-on" solution for business problems by highly experienced senior executives hired on a short-term basis.

Technical Consulting Services - 4C consult offers a broad rang of technical consulting services including technical engineering for a broad range of technologies and applications for advising clients on the best routes forward.



ICT Consulting



Information and Communications Technology - ICT is an umbrella term that includes any communication device or application, encompassing: radio, television, cellular phones, computer and network hardware and software, satellite systems and so on, as well as the various services and applications associated with them, such as videoconferencing and distance learning.

Cloud Services - is a general term for anything that involves delivering hosted services over the Internet. A cloud service has three distinct characteristics that differentiate it from traditional hosting. It is sold on demand, typically by the minute or the hour; it is elastic - a user can have as much or as little of a service as they want at any given time; and the service is fully managed by the provider. -

eLearning – as mobile, social, and informal learning is any activity that allows individuals to be more productive when learning. Mobile learning is done on your laptop and the mobile part lets you complete your courses even when you are not connected to the Internet.

e-Government - refers to the use by government agencies of information technologies that have the ability to transform relations with citizens, businesses, and other arms of government. These technologies can serve a better delivery of government services to citizens, improved interactions with business and industry, citizen empowerment through access to information, or more efficient government management.







The Cloud Banking is a service provider model for banks and is not a mobile operator solution who are entering the bank business as a competitor towards the banks, regulations for the Cloud Banking is same as for the Banks regulated by the Central Bank. This includes Anti Money Laundering, Know Your Customer, regulations for international remittance (Limits) as well as that our solution is SWIFT licensed and therefore can be easy implemented by the banks to use the international SWIFT network.

Scenario & Solution

- Most of the inhabitants have a mobile phone
- Limited number of inhabitants have a bank account – typically 3-5%
- Most of the payments are done in cash, international there are services used like Western Union
- Banks have limited IT center and resources
- There are typically limited outlets and ATMS
- Therefore the banks have limited liquidity because people have everything in cash, Central Banks have limited hard currency because money is send via Western Union, etc.



4 C

Telecom Consulting

4C consult offers tailor made consulting services including specifications, implementation plans, technology viability and time to delivery, investment costs and operation expenses. Our expertise and experience is the base for realistic goals and milestones from conception, deployment up to implementation. Strategic planning is supported from breakthrough strategies up to performance improving.

- Vision including identification of general requirements and directions for each individual work module
- System and Project specification of individual systems and projects
- Tender technical specification for tender including specification for acceptance test
- Operation Specification for operation of identified individual projects
- Example Multimedia is based on a unique hybrid technology in a universal digital TV and entertainment solution. Thhe service is offered as hybrid multimedia and as multimedia center solution with Over The Top (OTT), Hybrid with DVB C and DVB T / T2.





eGovernment Consulting



e-Government is about vision, leadership and innovation in culture and society, It's about technology leadership to provide excellent living and business conditions and it's about investing wisely, making best use of technology, managing risk and ensuring sustainability.

To Citizens

- More convience (contact anytime, any where, higher expectations)
- Better customer service (explaning complex policies)
- More information access (information libary)

To Business

- Lower costs (higher efficiency in transactions)
- Faster information access (Individualization of specific business neeeds)

To Government

- Decreased Cost (significant lower costs in communication)
- Increased Efficiency (Online transactions are faster than face-to-face transactions.)
- Increased esteem (government makes needs)



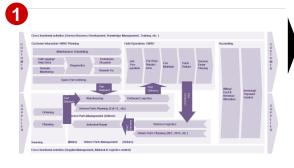
Consulting Approach



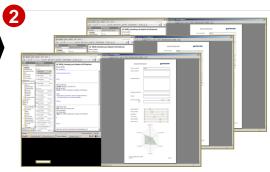




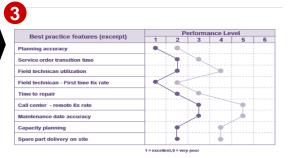
Setup – Definition of scope



Assessment - Questionaire, & workshops



Gap analysis – Deviations to best practices



Roadmap - Devel. of implementation plan



Project Tasks	Calendar weeks 2010																		
	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36
Kick Off Meeting – Definition of project structure, tasks, time schedule, etc.	*	4.5																	
Development - Standardised planning and forecast concept + gap analysis			-																
Common agreement Vestas Service Excellence and SAP CC on next technology steps to enhance SAP system					*	4.7													
Functional specification																			Г
Identification of potential IT-solutions against developed critieria catalogue																			Г
Selection of providers to invite and present solution																			Г
Finalisation of decision paper and detailed implementation time frame																			
Decision for IT-solution									*	2.7									Г
Kick Off with SAP CC and IT solution provider										* e	.7								Г
Alignment of business processes and implementation of quick wins												=		=	=				Г
Setup of integration model														=	=				Г
System configuration																		II Þ	Þ

Workshop -Review and alignment

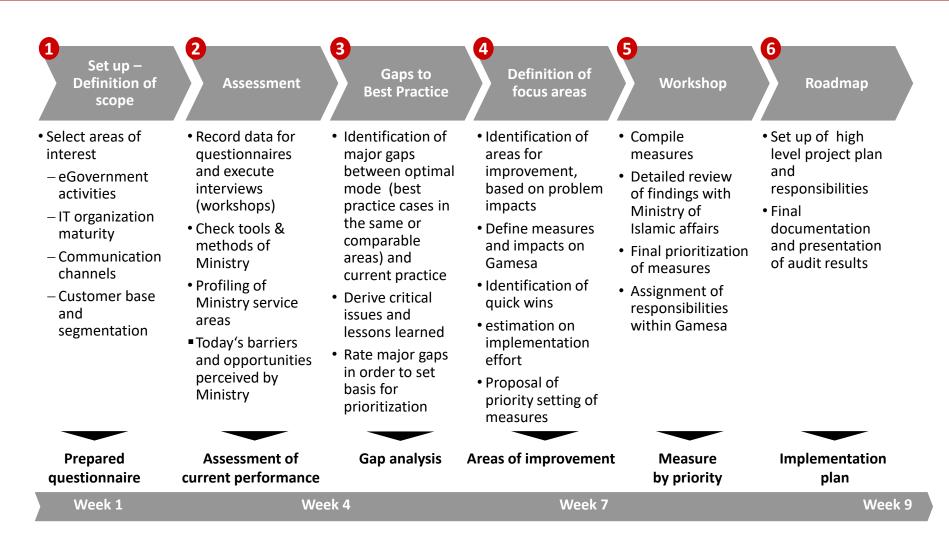


Focus areas – Definition of improvement measures









Contact



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